



WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

And:

Canal Partners Media
1027 33rd Street NW, Suite 140
Washington, DC 20007

CONTRACT

<u>Contract / Revision</u> 1851421 /		<u>Alt Order #</u> 08859661
<u>Product</u> DOUG JONES FOR SENAT		
<u>Contract Dates</u> 11/14/17 - 11/20/17		<u>Estimate #</u> 5097
<u>Advertiser</u> POL/Jones, Doug/D/Senate		<u>Original Date / Revision</u> 11/14/17 / 11/14/17
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WSFA	<u>Account Executive</u> Ryan Eddins	<u>Sales Office</u> HRP-Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u> TV13041	<u>Advertiser Code</u> 836	<u>Product 1/2</u> 967
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 2	WSFA	11/17/17	11/17/17	Today in Alabama 430am	430-5a		:30			NM	2	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/13/17	11/19/17	----2--				2	\$5.00			
N 3	WSFA	11/20/17	11/20/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$215.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	1-----				1	\$215.00			
N 4	WSFA	11/14/17	11/14/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$215.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/13/17	11/19/17	-1-----				1	\$215.00			
N 5	WSFA	11/15/17	11/15/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$215.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/13/17	11/19/17	--1----				1	\$215.00			
N 6	WSFA	11/16/17	11/16/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$215.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/13/17	11/19/17	---1---				1	\$215.00			
N 7	WSFA	11/17/17	11/17/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$215.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/13/17	11/19/17	----1--				1	\$215.00			
N 8	WSFA	11/20/17	11/20/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	1-----				1	\$275.00			
N 9	WSFA	11/14/17	11/14/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/13/17	11/19/17	-1-----				1	\$275.00			
N 10	WSFA	11/15/17	11/15/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/13/17	11/19/17	--1----				1	\$275.00			
N 11	WSFA	11/16/17	11/16/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

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Contract / Revision	Alt Order #
1851421 /	08859661

Contract Dates	Product	Estimate #
11/14/17 - 11/20/17	DOUG JONES FOR SEN	5097

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/14/17 / 11/14/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---1---				1	\$275.00			
N 12	WSFA	11/17/17	11/17/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----1--				1	\$275.00			
N 13	WSFA	11/20/17	11/20/17	Today in Alabama 5am	5-530a		:30			NM	2	\$170.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	2-----				2	\$85.00			
N 14	WSFA	11/20/17	11/20/17	Tonight Show	1035-1137pm		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	1-----				1	\$115.00			
N 15	WSFA	11/16/17	11/16/17	Tonight Show	1035-1137pm		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---1---				1	\$115.00			
N 16	WSFA	11/17/17	11/17/17	Tonight Show	1035-1137pm		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----1--				1	\$115.00			
N 17	WSFA	11/20/17	11/20/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	1-----				1	\$10.00			
N 18	WSFA	11/14/17	11/14/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-1-----				1	\$10.00			
N 19	WSFA	11/15/17	11/15/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--1----				1	\$10.00			
N 20	WSFA	11/16/17	11/16/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---1---				1	\$10.00			
N 21	WSFA	11/17/17	11/17/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----1--				1	\$10.00			
N 22	WSFA	11/20/17	11/20/17	The Voice	7-9pm		:30			NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	1-----				1	\$600.00			
N 23	WSFA	11/14/17	11/14/17	This Is Us	8-9pm		:30			NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-1-----				1	\$600.00			
N 24	WSFA	11/14/17	11/14/17	Today in Alabama 5am	5-530a		:30			NM	2	\$170.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-2-----				2	\$85.00			
N 25	WSFA	11/14/17	11/14/17	L&O:TRUE CRIME	9-10pm		:30			NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-1-----				1	\$250.00			
N 26	WSFA	11/16/17	11/16/17	NET NFL Thursday Pre-Gam	630-730p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---1---				1	\$150.00			

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
N 27	WSFA	11/18/17	11/18/17	NBC Saturday Today Show	6-8am		:30			NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----2-				2	\$45.00			
N 28	WSFA	11/18/17	11/18/17	Nascar Daytime	230P-5P		:30			NM	1	\$65.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1-				1	\$65.00			
N 29	WSFA	11/18/17	11/18/17	Notre Dame Football	230p-5p		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1-				1	\$50.00			
N 30	WSFA	11/18/17	11/18/17	WSFA 12 News at Six-Sat	Sa 6-7pm		:30			NM	2	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----2-				2	\$80.00			
N 31	WSFA	11/18/17	11/18/17	WSFA 12 News at Ten - Sat	10-1030pm		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1-				1	\$175.00			
N 32	WSFA	11/18/17	11/18/17	NET Saturday Night Live	1030p-1203x		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1-				1	\$115.00			
N 33	WSFA	11/18/17	11/18/17	ET WEEKEND	1203-103x		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1-				1	\$10.00			
N 34	WSFA	11/19/17	11/19/17	NET NBC Sunday Today Shc	7-8a		:30			NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----2				2	\$45.00			
N 35	WSFA	11/15/17	11/15/17	Today in Alabama 5am	5-530a		:30			NM	2	\$170.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--2----				2	\$85.00			
N 36	WSFA	11/19/17	11/19/17	NET NBC Meet The Press	8-9a		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1				1	\$45.00			
N 37	WSFA	11/19/17	11/19/17	WSFA News Sunday AM	9-930a		:30			NM	1	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1				1	\$20.00			
N 38	WSFA	11/19/17	11/19/17	NET Soccer	11a-1p		:30			NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1				1	\$35.00			
N 39	WSFA	11/19/17	11/19/17	Nascar Daytime	1p-5p		:30			NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1				1	\$35.00			
N 40	WSFA	11/19/17	11/19/17	Nascar Phoenix 11/12	11a-6p		:30			NM	1	\$65.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1				1	\$65.00			
N 41	WSFA	11/19/17	11/19/17	Nascar Miami	2-6p		:30			NM	1	\$65.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1				1	\$65.00			
N 42	WSFA	11/19/17	11/19/17	Breeder's Cup	4-5p		:30			NM	1	\$100.00

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11/14/17 - 11/20/17	DOUG JONES FOR SEN	5097

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----S				1	\$100.00			
N 43	WSFA	11/19/17	11/19/17	WSFA 12 News at Five-Sun	Su 5-530p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1				1	\$90.00			
N 44	WSFA	11/18/17	11/18/17	Notre Dame Football	228p-1030p		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----S-				1	\$50.00			
N 45	WSFA	11/19/17	11/19/17	NET NBC Horse Racing	Various		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1				1	\$100.00			
N 46	WSFA	11/16/17	11/16/17	Today in Alabama 5am	5-530a		:30			NM	2	\$170.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---2---				2	\$85.00			
N 47	WSFA	11/19/17	11/19/17	NFL Football	Sun 730p-1030p		:30			NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1				1	\$500.00			
N 48	WSFA	11/19/17	11/19/17	Late News	1030p-11p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1				1	\$150.00			
N 49	WSFA	11/19/17	11/19/17	LF SU 11-1130p	11-1130p		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1				1	\$10.00			
N 50	WSFA	11/19/17	11/19/17	Right This Minute	1130p12x		:30			NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----1				1	\$5.00			
N 51	WSFA	11/17/17	11/17/17	Today in Alabama 5am	5-530a		:30			NM	2	\$170.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----2--				2	\$85.00			
N 52	WSFA	11/20/17	11/20/17	Today in Alabama 530a	528am-6am		:30			NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	2-----				2	\$100.00			
N 53	WSFA	11/14/17	11/14/17	Today in Alabama 530a	528am-6am		:30			NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-2-----				2	\$100.00			
N 54	WSFA	11/15/17	11/15/17	Today in Alabama 530a	528am-6am		:30			NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--2----				2	\$100.00			
N 55	WSFA	11/16/17	11/16/17	Today in Alabama 530a	528am-6am		:30			NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---2---				2	\$100.00			
N 57	WSFA	11/17/17	11/17/17	Today in Alabama 530a	528am-6am		:30			NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----2--				2	\$100.00			
N 58	WSFA	11/20/17	11/20/17	Today in Alabama	6a-7a		:30			NM	2	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	2-----				2	\$175.00			

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(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1851421 /	08859661

Contract Dates	Product	Estimate #
11/14/17 - 11/20/17	DOUG JONES FOR SEN	5097

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/14/17 / 11/14/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate							
Start Date	End Date	Weekdays	Spots/Week	Rate																			
N 59	WSFA	11/14/17	11/14/17	Today In Alabama	6a-7a		:30			NM	2	\$350.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/13/17</td><td>11/19/17</td><td>-2-----</td><td>2</td><td>\$175.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/13/17	11/19/17	-2-----	2	\$175.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/13/17	11/19/17	-2-----	2	\$175.00																			
N 60	WSFA	11/15/17	11/15/17	Today In Alabama	6a-7a		:30			NM	2	\$350.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/13/17</td><td>11/19/17</td><td>--2----</td><td>2</td><td>\$175.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/13/17	11/19/17	--2----	2	\$175.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/13/17	11/19/17	--2----	2	\$175.00																			
N 61	WSFA	11/16/17	11/16/17	Today In Alabama	6a-7a		:30			NM	2	\$350.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/13/17</td><td>11/19/17</td><td>---2---</td><td>2</td><td>\$175.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/13/17	11/19/17	---2---	2	\$175.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/13/17	11/19/17	---2---	2	\$175.00																			
N 62	WSFA	11/17/17	11/17/17	Today In Alabama	6a-7a		:30			NM	2	\$350.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/13/17</td><td>11/19/17</td><td>----2--</td><td>2</td><td>\$175.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/13/17	11/19/17	----2--	2	\$175.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/13/17	11/19/17	----2--	2	\$175.00																			
N 63	WSFA	11/20/17	11/20/17	NBC Today Show	7-9am		:30			NM	2	\$230.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/20/17</td><td>11/26/17</td><td>2-----</td><td>2</td><td>\$115.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/20/17	11/26/17	2-----	2	\$115.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/20/17	11/26/17	2-----	2	\$115.00																			
N 64	WSFA	11/14/17	11/14/17	NBC Today Show	7-9am		:30			NM	2	\$230.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/13/17</td><td>11/19/17</td><td>-2-----</td><td>2</td><td>\$115.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/13/17	11/19/17	-2-----	2	\$115.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/13/17	11/19/17	-2-----	2	\$115.00																			
N 65	WSFA	11/15/17	11/15/17	NBC Today Show	7-9am		:30			NM	2	\$230.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/13/17</td><td>11/19/17</td><td>--2----</td><td>2</td><td>\$115.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/13/17	11/19/17	--2----	2	\$115.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/13/17	11/19/17	--2----	2	\$115.00																			
N 66	WSFA	11/16/17	11/16/17	NBC Today Show	7-9am		:30			NM	2	\$230.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/13/17</td><td>11/19/17</td><td>---2---</td><td>2</td><td>\$115.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/13/17	11/19/17	---2---	2	\$115.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/13/17	11/19/17	---2---	2	\$115.00																			
N 68	WSFA	11/17/17	11/17/17	NBC Today Show	7-9am		:30			NM	2	\$230.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/13/17</td><td>11/19/17</td><td>----2--</td><td>2</td><td>\$115.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/13/17	11/19/17	----2--	2	\$115.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/13/17	11/19/17	----2--	2	\$115.00																			
N 69	WSFA	11/20/17	11/20/17	NBC Today 2	9-10am		:30			NM	1	\$50.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/20/17</td><td>11/26/17</td><td>1-----</td><td>1</td><td>\$50.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/20/17	11/26/17	1-----	1	\$50.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/20/17	11/26/17	1-----	1	\$50.00																			
N 70	WSFA	11/14/17	11/14/17	NBC Today 2	9-10am		:30			NM	2	\$100.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/13/17</td><td>11/19/17</td><td>-2-----</td><td>2</td><td>\$50.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/13/17	11/19/17	-2-----	2	\$50.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/13/17	11/19/17	-2-----	2	\$50.00																			
N 71	WSFA	11/15/17	11/15/17	NBC Today 2	9-10am		:30			NM	2	\$100.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/13/17</td><td>11/19/17</td><td>--2----</td><td>2</td><td>\$50.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/13/17	11/19/17	--2----	2	\$50.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/13/17	11/19/17	--2----	2	\$50.00																			
N 72	WSFA	11/16/17	11/16/17	NBC Today 2	9-10am		:30			NM	2	\$100.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/13/17</td><td>11/19/17</td><td>---2---</td><td>2</td><td>\$50.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/13/17	11/19/17	---2---	2	\$50.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/13/17	11/19/17	---2---	2	\$50.00																			
N 73	WSFA	11/17/17	11/17/17	NBC Today 2	9-10am		:30			NM	2	\$100.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/13/17</td><td>11/19/17</td><td>----2--</td><td>2</td><td>\$50.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/13/17	11/19/17	----2--	2	\$50.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/13/17	11/19/17	----2--	2	\$50.00																			
N 74	WSFA	11/20/17	11/20/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$100.00											
<table><tr><th>Start Date</th><th>End Date</th><th>Weekdays</th><th>Spots/Week</th><th>Rate</th></tr><tr><td>Week: 11/20/17</td><td>11/26/17</td><td>2-----</td><td>2</td><td>\$50.00</td></tr></table>												Start Date	End Date	Weekdays	Spots/Week	Rate	Week: 11/20/17	11/26/17	2-----	2	\$50.00		
Start Date	End Date	Weekdays	Spots/Week	Rate																			
Week: 11/20/17	11/26/17	2-----	2	\$50.00																			
N 75	WSFA	11/14/17	11/14/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$100.00											

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11/14/17 - 11/20/17	DOUG JONES FOR SEN	5097

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/14/17 / 11/14/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-2-----				2	\$50.00			
N 76	WSFA	11/15/17	11/15/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--2----				2	\$50.00			
N 77	WSFA	11/16/17	11/16/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---2---				2	\$50.00			
N 79	WSFA	11/17/17	11/17/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-----2--				2	\$50.00			
N 80	WSFA	11/20/17	11/20/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	1-----				1	\$30.00			
N 81	WSFA	11/14/17	11/14/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-1-----				1	\$30.00			
N 82	WSFA	11/15/17	11/15/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--1----				1	\$30.00			
N 83	WSFA	11/16/17	11/16/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---1---				1	\$30.00			
N 84	WSFA	11/17/17	11/17/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----1--				1	\$30.00			
N 85	WSFA	11/20/17	11/20/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	1-----				1	\$30.00			
N 86	WSFA	11/14/17	11/14/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-1-----				1	\$30.00			
N 87	WSFA	11/15/17	11/15/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--1----				1	\$30.00			
N 88	WSFA	11/16/17	11/16/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---1---				1	\$30.00			
N 90	WSFA	11/17/17	11/17/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----1--				1	\$30.00			
N 91	WSFA	11/20/17	11/20/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	1-----				1	\$100.00			
N 92	WSFA	11/14/17	11/14/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-1-----				1	\$100.00			

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Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/14/17 / 11/14/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 93	WSFA	11/15/17	11/15/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--1----				1	\$100.00			
N 94	WSFA	11/16/17	11/16/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---1---				1	\$100.00			
N 95	WSFA	11/17/17	11/17/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----1--				1	\$100.00			
N 96	WSFA	11/20/17	11/20/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	1-----				1	\$150.00			
N 97	WSFA	11/14/17	11/14/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-1-----				1	\$150.00			
N 98	WSFA	11/15/17	11/15/17	NET Days of Our Lives	1230-130p		:30			NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--2----				2	\$150.00			
N 99	WSFA	11/16/17	11/16/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---1---				1	\$150.00			
N 100	WSFA	11/20/17	11/20/17	Today in Alabama 430am	430-5a		:30			NM	2	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	2-----				2	\$5.00			
N 101	WSFA	11/17/17	11/17/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----1--				1	\$150.00			
N 102	WSFA	11/20/17	11/20/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	1-----				1	\$30.00			
N 103	WSFA	11/14/17	11/14/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-1-----				1	\$30.00			
N 104	WSFA	11/15/17	11/15/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--1----				1	\$30.00			
N 105	WSFA	11/16/17	11/16/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---1---				1	\$30.00			
N 106	WSFA	11/17/17	11/17/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----1--				1	\$30.00			
N 107	WSFA	11/20/17	11/20/17	HARRY	2-3p		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	1-----				1	\$25.00			
N 108	WSFA	11/14/17	11/14/17	HARRY	2-3p		:30			NM	1	\$25.00

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

Contract / Revision	Alt Order #
1851421 /	08859661

Contract Dates	Product	Estimate #
11/14/17 - 11/20/17	DOUG JONES FOR SEN	5097

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/14/17 / 11/14/17

www.wsfa.com

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-1-----				1	\$25.00			
N 109	WSFA	11/15/17	11/15/17	HARRY	2-3p		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--1----				1	\$25.00			
N 110	WSFA	11/16/17	11/16/17	HARRY	2-3p		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---1---				1	\$25.00			
N 111	WSFA	11/14/17	11/14/17	Today in Alabama 430am	430-5a		:30			NM	2	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-2-----				2	\$5.00			
N 112	WSFA	11/17/17	11/17/17	HARRY	2-3p		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----1--				1	\$25.00			
N 113	WSFA	11/20/17	11/20/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	1-----				1	\$60.00			
N 114	WSFA	11/14/17	11/14/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-1-----				1	\$60.00			
N 115	WSFA	11/16/17	11/16/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---1---				1	\$60.00			
N 116	WSFA	11/17/17	11/17/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----1--				1	\$60.00			
N 117	WSFA	11/20/17	11/20/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	1-----				1	\$60.00			
N 118	WSFA	11/14/17	11/14/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-1-----				1	\$60.00			
N 119	WSFA	11/15/17	11/15/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--1----				1	\$60.00			
N 120	WSFA	11/16/17	11/16/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---1---				1	\$60.00			
N 121	WSFA	11/17/17	11/17/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----1--				1	\$60.00			
N 122	WSFA	11/15/17	11/15/17	Today in Alabama 430am	430-5a		:30			NM	2	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--2----				2	\$5.00			
N 123	WSFA	11/20/17	11/20/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	2-----				2	\$60.00			

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

<u>Contract / Revision</u>	<u>Alt Order #</u>
1851421 /	08859661

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/14/17 - 11/20/17	DOUG JONES FOR SEN	5097

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Jones, Doug/D/Sena	11/14/17 / 11/14/17

www.wsfa.com

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
N 124	WSFA	11/14/17	11/14/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-2-----				2	\$60.00			
N 125	WSFA	11/15/17	11/15/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--2----				2	\$60.00			
N 126	WSFA	11/16/17	11/16/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---2---				2	\$60.00			
N 127	WSFA	11/17/17	11/17/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----2--				2	\$60.00			
N 128	WSFA	11/20/17	11/20/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	2-----				2	\$75.00			
N 129	WSFA	11/14/17	11/14/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-2-----				2	\$75.00			
N 130	WSFA	11/15/17	11/15/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--2----				2	\$75.00			
N 131	WSFA	11/16/17	11/16/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---2---				2	\$75.00			
N 132	WSFA	11/17/17	11/17/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----2--				2	\$75.00			
N 133	WSFA	11/16/17	11/16/17	Today in Alabama 430am	430-5a		:30			NM	2	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---2---				2	\$5.00			
N 134	WSFA	11/20/17	11/20/17	WSFA 12 News at Five	5-530pm		:30			NM	2	\$370.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	2-----				2	\$185.00			
N 135	WSFA	11/14/17	11/14/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$185.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-1-----				1	\$185.00			
N 136	WSFA	11/15/17	11/15/17	WSFA 12 News at Five	5-530pm		:30			NM	2	\$370.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--2----				2	\$185.00			
N 137	WSFA	11/16/17	11/16/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$185.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---1---				1	\$185.00			
N 138	WSFA	11/17/17	11/17/17	WSFA 12 News at Five	5-530pm		:30			NM	2	\$370.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----2--				2	\$185.00			
N 139	WSFA	11/20/17	11/20/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00

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Contract / Revision 1851421 /		Alt Order # 08859661
Contract Dates 11/14/17 - 11/20/17		Product DOUG JONES FOR SEN
Advertiser POL/Jones, Doug/D/Sena		Estimate # 5097
		Original Date / Revision 11/14/17 / 11/14/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	2-----				2	\$350.00			
N 140	WSFA	11/14/17	11/14/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-2-----				2	\$350.00			
N 141	WSFA	11/15/17	11/15/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--2----				2	\$350.00			
N 142	WSFA	11/16/17	11/16/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---2---				2	\$350.00			
N 143	WSFA	11/17/17	11/17/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	----2--				2	\$350.00			
N 144	WSFA	11/20/17	11/20/17	NET Early Today ON	4-430x		:30			NM	2	\$6.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	M-----				2	\$3.00			
N 145	WSFA	11/14/17	11/14/17	NET Early Today ON	4-430x		:30			NM	2	\$6.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	-T-----				2	\$3.00			
N 146	WSFA	11/15/17	11/15/17	NET Early Today ON	4-430x		:30			NM	2	\$6.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	--W----				2	\$3.00			
N 147	WSFA	11/16/17	11/16/17	NET Early Today ON	4-430x		:30			NM	2	\$6.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---T---				2	\$3.00			
N 148	WSFA	11/16/17	11/16/17	NET Early Today ON	4-430x		:30			NM	2	\$6.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/13/17	11/19/17	---T---				2	\$3.00			
Totals											204	\$21,095.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/30/17 - 11/20/17	204	\$21,095.00	(\$3,164.25)	\$17,930.75
Totals	204	\$21,095.00	(\$3,164.25)	\$17,930.75

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.

REP HEADLINE# 8859661
*** ORIGINAL REV#0 ***

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET

FAX# 703-516-9680
HARRIS REPORT FROM REP
NOV13/17 15.13
*** WSFA-TV ***

ADV # ADV. NAME POLI/D JONES/D/SEN/AL
AGY # AGY. NAME CANAL PARTNERS MEDIA
1851421
ORDER # CONTRACT # 8859661
PRDCT DOUG JONES FOR SENAT EST#5097 COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV14/17 NOV20/17 WK-1
CITY TAX STATE TAX CO-OP BILLING NEEDED DATE NOV13/17 15.13

REP.# OFF.# SALESMAN #
BUYER NAME JEFF SCATTERGOOD
SALES PRSN WA- RYAN EDDINS (H)
CLASS: NATL. LOCAL REGIONAL

REP: NEW ORDER
TTL \$21,095 @ 204X
PLS CNFM
THANKS JASMINE FOR RYAN

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
1			400A-430A	30		\$3.00	11/20	11/20	2		MON	2
PROGRAM : NBC EARLY TODAY												
CON COM1: NBC EARLY TODAY												
2			430A-459A	30		\$5.00	11/17	11/17	2		FRI	2
PROGRAM : TODAY IN ALABAMA												
CON COM1: TODAY IN ALABAMA												

AGENCY ADVERTISER CODE = 836
AGENCY PRODUCT CODE = 967
AGENCY EST# = 5097

FAX# 703-516-9680

REP HEADLINE# 8859661
*** ORIGINAL REV#0 ***

CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP

NOV13/17 15.13
*** WSFA-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
12			1000P-1035P	30		\$275.00	11/17	11/17	1	✓	FRI	1
PROGRAM : WSFA 12 NEWS AT 10P												
CON COM1: WSFA 12 NEWS AT 10P												
13			500A-530A	30		\$85.00	11/20	11/20	2	✓	MON	2
PROGRAM : TODAY IN ALABAMA												
CON COM1: TODAY IN ALABAMA												
14			1035P-1135P	30		\$115.00	11/20	11/20	1	✓	MON	1
PROGRAM : THE TONIGHT SHOW W JIMMY FALLON												
CON COM1: THE TONIGHT SHOW W JIMMY FALLON												
15			1035P-1135P	30		\$115.00	11/16	11/16	1	✓	THU	1
PROGRAM : THE TONIGHT SHOW W JIMMY FALLON												
CON COM1: THE TONIGHT SHOW W JIMMY FALLON												
16			1035P-1135P	30		\$115.00	11/17	11/17	1	✓	FRI	1
PROGRAM : THE TONIGHT SHOW W JIMMY FALLON												
CON COM1: THE TONIGHT SHOW W JIMMY FALLON												
17			1135P-1235A	30		\$10.00	11/20	11/20	1	✓	MON	1
PROGRAM : LATE NIGHT W SETH MYERS												
CON COM1: LATE NIGHT W SETH MYERS												
18			1135P-1235A	30		\$10.00	11/14	11/14	1	✓	TUE	1
PROGRAM : LATE NIGHT W SETH MYERS												
CON COM1: LATE NIGHT W SETH MYERS												
19			1135P-1235A	30		\$10.00	11/15	11/15	1	✓	WED	1
PROGRAM : LATE NIGHT W SETH MYERS												
CON COM1: LATE NIGHT W SETH MYERS												
20			1135P-1235A	30		\$10.00	11/16	11/16	1	✓	THU	1
PROGRAM : LATE NIGHT W SETH MYERS												
CON COM1: LATE NIGHT W SETH MYERS												

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
21			1135P-1235A	30		\$10.00	11/17	11/17	1	✓	FRI	1
PROGRAM : LATE NIGHT W SETH MYERS												
CON COM1: LATE NIGHT W SETH MYERS												
22			700P-900P	30		\$600.00	11/20	11/20	1	✓	MON	1
PROGRAM : THE VOICE-FALL												
CON COM1: THE VOICE-FALL												
23			800P-900P	30		\$600.00	11/14	11/14	1	✓	TUE	1
PROGRAM : THIS IS US-FALL												
CON COM1: THIS IS US-FALL												
24			500A-530A	30		\$85.00	11/14	11/14	2	✓	TUE	2
PROGRAM : TODAY IN ALABAMA												
CON COM1: TODAY IN ALABAMA												
25			900P-1000P	30		\$250.00	11/14	11/14	1	✓	TUE	1
PROGRAM : L & O: TRUE CRIME-FALL												
CON COM1: L & O: TRUE CRIME-FALL												
26			630P-730P	30		\$150.00	11/16	11/16	1	✓	THU	1
PROGRAM : NFL THU NFL PREGM 2017												
CON COM1: NFL THU NFL PREGM 2017												
27			600A-800A	30		\$45.00	11/18	11/18	2	✓	SAT	2
PROGRAM : SATURDAY TODAY SHOW												
CON COM1: SATURDAY TODAY SHOW												
28			230P-500P	30		\$65.00	11/18	11/18	1	✓	SAT	1
PROGRAM : XFINITY PHOENIX 11/11												
CON COM1: XFINITY PHOENIX 11/11												
29			230P-600P	30		\$50.00	11/18	11/18	1	✓	SAT	1
PROGRAM : ND FTBL - NC ST 10/28												
CON COM1: ND FTBL - NC ST 10/28												

:LINE#:	REP	:CD:	TIME PERIOD	:LGTH:	:SEC:	RATE	:START DATE:	:END DATE:	:SPTS/WK:	:WEEK INVT:	DAYS	:TOTL SPTS:
30			600P-700P	30		\$80.00	11/18	11/18	2	✓	SAT	2
PROGRAM : WSFA 12 NEWS AT 6P SAT												
CON COM1: WSFA 12 NEWS AT 6P SAT												
31			1000P-1030P	30		\$175.00	11/18	11/18	1	✓	SAT	1
PROGRAM : WSFA 12 NEWS AT 10P SAT												
CON COM1: WSFA 12 NEWS AT 10P SAT												
32			1030P-1200M	30		\$115.00	11/18	11/18	1	✓	SAT	1
PROGRAM : SATURDAY NIGHT LIVE												
CON COM1: SATURDAY NIGHT LIVE												
33			1200M-100A	30		\$10.00	11/18	11/18	1	✓	SAT	1
PROGRAM : ENTERTAINMENT TONIGHT WEEKEND												
CON COM1: ENTERTAINMENT TONIGHT WEEKEND												
34			700A-800A	30		\$45.00	11/19	11/19	2	✓	SUN	2
PROGRAM : SUNDAY TODAY SHOW												
CON COM1: SUNDAY TODAY SHOW												
35			500A-530A	30		\$85.00	11/15	11/15	2	✓	WED	2
PROGRAM : TODAY IN ALABAMA												
CON COM1: TODAY IN ALABAMA												
36			800A-900A	30		\$45.00	11/19	11/19	1	✓	SUN	1
PROGRAM : MEET THE PRESS												
CON COM1: MEET THE PRESS												
37			900A-930A	30		\$20.00	11/19	11/19	1	✓	SUN	1
PROGRAM : TODAY IN ALABAMA												
CON COM1: TODAY IN ALABAMA												
38			1100A-100P	30		\$35.00	11/19	11/19	1	✓	SUN	1
PROGRAM : PREM LG SOCCER 10/29												
CON COM1: PREM LG SOCCER 10/29												

REP HEADLINE# 8859661
*** ORIGINAL REV#0 ***

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

NOV13/17 15.13
*** WSFA-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
57			530A-600A PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA	30		\$100.00	11/17	11/17	2	✓	FRI	2
58			600A-700A PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA	30		\$175.00	11/20	11/20	2	✓	MON	2
59			600A-700A PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA	30		\$175.00	11/14	11/14	2	✓	TUE	2
60			600A-700A PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA	30		\$175.00	11/15	11/15	2	✓	WED	2
61			600A-700A PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA	30		\$175.00	11/16	11/16	2	✓	THU	2
62			600A-700A PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA	30		\$175.00	11/17	11/17	2	✓	FRI	2
63			700A-900A PROGRAM : TODAY SHOW CON COM1: TODAY SHOW	30		\$115.00	11/20	11/20	2	✓	MON	2
64			700A-900A PROGRAM : TODAY SHOW CON COM1: TODAY SHOW	30		\$115.00	11/14	11/14	2	✓	TUE	2
65			700A-900A PROGRAM : TODAY SHOW CON COM1: TODAY SHOW	30		\$115.00	11/15	11/15	2	✓	WED	2

:LINE#:REP :LINE#:	:CD: :	TIME PERIOD :	: LGTH : :	: SEC : :	RATE :	: START : : DATE :	: END : : DATE :	:SPTS: : /WK:	WEEK : INVT :	DAYS	:TOTL: :SPTS:
66		700A-900A PROGRAM : TODAY SHOW CON COM1: TODAY SHOW	30		\$115.00	11/16	11/16	2	✓	THU	2
67		400A-430A PROGRAM : NBC EARLY TODAY CON COM1: NBC EARLY TODAY	30		\$3.00	11/15	11/15	2	✓	WED	2
68		700A-900A PROGRAM : TODAY SHOW CON COM1: TODAY SHOW	30		\$115.00	11/17	11/17	2	✓	FRI	2
69		900A-1000A PROGRAM : TODAY SHOW HOUR 3 CON COM1: TODAY SHOW HOUR 3	30		\$50.00	11/20	11/20	1	✓	MON	1
70		900A-1000A PROGRAM : TODAY SHOW HOUR 3 CON COM1: TODAY SHOW HOUR 3	30		\$50.00	11/14	11/14	2	✓	TUE	2
71		900A-1000A PROGRAM : TODAY SHOW HOUR 3 CON COM1: TODAY SHOW HOUR 3	30		\$50.00	11/15	11/15	2	✓	WED	2
72		900A-1000A PROGRAM : TODAY SHOW HOUR 3 CON COM1: TODAY SHOW HOUR 3	30		\$50.00	11/16	11/16	2	✓	THU	2
73		900A-1000A PROGRAM : TODAY SHOW HOUR 3 CON COM1: TODAY SHOW HOUR 3	30		\$50.00	11/17	11/17	2	✓	FRI	2
74		1000A-1100A PROGRAM : TODAY SHOW HOUR 4 CON COM1: TODAY SHOW HOUR 4	30		\$50.00	11/20	11/20	2	✓	MON	2

:LINE#	REP	:CD	TIME PERIOD	: LGTH	: SEC	: RATE	: START DATE	: END DATE	: SPTS /WK	: WEEK INVT	: DAYS	: TOTL :SPTS:
75			1000A-1100A PROGRAM : TODAY SHOW HOUR 4 CON COM1: TODAY SHOW HOUR 4	30		\$50.00	11/14	11/14	2	✓	TUE	2
76			1000A-1100A PROGRAM : TODAY SHOW HOUR 4 CON COM1: TODAY SHOW HOUR 4	30		\$50.00	11/15	11/15	2	✓	WED	2
77			1000A-1100A PROGRAM : TODAY SHOW HOUR 4 CON COM1: TODAY SHOW HOUR 4	30		\$50.00	11/16	11/16	2	✓	THU	2
78			400A-430A PROGRAM : NBC EARLY TODAY CON COM1: NBC EARLY TODAY	30		\$3.00	11/16	11/16	2	✓	THU	2
79			1000A-1100A PROGRAM : TODAY SHOW HOUR 4 CON COM1: TODAY SHOW HOUR 4	30		\$50.00	11/17	11/17	2	✓	FRI	2
80			1100A-1130A PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	30		\$30.00	11/20	11/20	1	✓	MON	1
81			1100A-1130A PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	30		\$30.00	11/14	11/14	1	✓	TUE	1
82			1100A-1130A PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	30		\$30.00	11/15	11/15	1	✓	WED	1
83			1100A-1130A PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	30		\$30.00	11/16	11/16	1	✓	THU	1

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS /WK	:WEEK INVT	:DAYS	:TOTL: SPTS:
102			130P-200P PROGRAM : THE INSIDER CON COM1: THE INSIDER	30		\$30.00	11/20	11/20	1	1	MON	1
103			130P-200P PROGRAM : THE INSIDER CON COM1: THE INSIDER	30		\$30.00	11/14	11/14	1	1	TUE	1
104			130P-200P PROGRAM : THE INSIDER CON COM1: THE INSIDER	30		\$30.00	11/15	11/15	1	1	WED	1
105			130P-200P PROGRAM : THE INSIDER CON COM1: THE INSIDER	30		\$30.00	11/16	11/16	1	1	THU	1
106			130P-200P PROGRAM : THE INSIDER CON COM1: THE INSIDER	30		\$30.00	11/17	11/17	1	1	FRI	1
107			200P-300P PROGRAM : HARRY CON COM1: HARRY	30		\$25.00	11/20	11/20	1	1	MON	1
108			200P-300P PROGRAM : HARRY CON COM1: HARRY	30		\$25.00	11/14	11/14	1	1	TUE	1
109			200P-300P PROGRAM : HARRY CON COM1: HARRY	30		\$25.00	11/15	11/15	1	1	WED	1
110			200P-300P PROGRAM : HARRY CON COM1: HARRY	30		\$25.00	11/16	11/16	1	1	THU	1

0 NOV13/17 15.13 *** WSFA-TV ***

0 NOV13/17 15.13 *** WSFA-TV ***

:LINE#:REP	:CD:	TIME PERIOD	:LGTH:	:SEC:	RATE	:START DATE:	:END DATE:	:SPTS/WK:	WEEK INVT	DAYS	TOTL SPTS:
:	:LINE#:	:	:	:	:	:	:	:	:	:	:
120		330P-400P	30		\$60.00	11/16	11/16	1	✓	THU	1
PROGRAM : JUDGE JUDY											
CON COM1: JUDGE JUDY											
121		330P-400P	30		\$60.00	11/17	11/17	1	✓	FRI	1
PROGRAM : JUDGE JUDY											
CON COM1: JUDGE JUDY											
122		430A-459A	30		\$5.00	11/15	11/15	2	✓	WED	2
PROGRAM : TODAY IN ALABAMA											
CON COM1: TODAY IN ALABAMA											
123		400P-430P	30		\$60.00	11/20	11/20	2	✓	MON	2
PROGRAM : WSFA 12 NEWS AT 4P											
CON COM1: WSFA 12 NEWS AT 4P											
124		400P-430P	30		\$60.00	11/14	11/14	2	N/A	TUE	2
PROGRAM : WSFA 12 NEWS AT 4P											
CON COM1: WSFA 12 NEWS AT 4P											
125		400P-430P	30		\$60.00	11/15	11/15	2	✓	WED	2
PROGRAM : WSFA 12 NEWS AT 4P											
CON COM1: WSFA 12 NEWS AT 4P											
126		400P-430P	30		\$60.00	11/16	11/16	2	✓	THU	2
PROGRAM : WSFA 12 NEWS AT 4P											
CON COM1: WSFA 12 NEWS AT 4P											
127		400P-430P	30		\$60.00	11/17	11/17	2	✓	FRI	2
PROGRAM : WSFA 12 NEWS AT 4P											
CON COM1: WSFA 12 NEWS AT 4P											
128		430P-500P	30		\$75.00	11/20	11/20	2	✓	MON	2
PROGRAM : WSFA 12 NEWS AT 4:30P											
CON COM1: WSFA 12 NEWS AT 4:30P											

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS/WK	:WEEK INVT	:DAYS	:TOTL SPTS
138			500P-530P	30		\$185.00	11/17	11/17	2		FRI	2
	PROGRAM : WSFA 12 NEWS AT 5P											
	CON COM1: WSFA 12 NEWS AT 5P											
139			600P-630P	30		\$350.00	11/20	11/20	2		MON	2
	PROGRAM : WSFA 12 NEWS AT 6P											
	CON COM1: WSFA 12 NEWS AT 6P											
140			600P-630P	30		\$350.00	11/14	11/14	2		TUE	2
	PROGRAM : WSFA 12 NEWS AT 6P											
	CON COM1: WSFA 12 NEWS AT 6P											
141			600P-630P	30		\$350.00	11/15	11/15	2		WED	2
	PROGRAM : WSFA 12 NEWS AT 6P											
	CON COM1: WSFA 12 NEWS AT 6P											
142			600P-630P	30		\$350.00	11/16	11/16	2		THU	2
	PROGRAM : WSFA 12 NEWS AT 6P											
	CON COM1: WSFA 12 NEWS AT 6P											
143			600P-630P	30		\$350.00	11/17	11/17	2		FRI	2
	PROGRAM : WSFA 12 NEWS AT 6P											
	CON COM1: WSFA 12 NEWS AT 6P											

NOV/17 21095.00

CONTRACT TOTAL 21095.00

TOTAL SPOTS 204

MARKET TOTALS \$54,089

WSFA 39%

WNCF 14%

WAKA 33%

WCOV 11%

CABL 0%

WBMM 3%

WLYC 0%

ESFA 0%

EAKA 0%

ACCURATE SHARES

SVC- NSI

DEMOS- RA35+*

REP HEADLINE# 8859661 TRF# 1851421 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ APPROVED ORIGINAL REV#0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV14/17 13.47
*** WSFA-TV ***

ADV # _____ ADV. NAME POLI/D JONES/D/SEN/AL REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD
900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)
ATLANTA, GA 30339

ORDER # _____ CONTRACT # 8859661 CLASS: NATL. LOCAL REGIONAL
PRDCT DOUG JONES FOR SENAT EST#5097 COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV14/17 NOV20/17 WK-1
CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV14/17 13.47

REP: NEW ORDER
TTL \$21,095 @ 204X
PLS CNFM
THANKS JASMINE FOR RYAN
CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION
CONTRACT TOTAL 21095.00
TOTAL SPOTS 204

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)



FEDERAL CANDIDATE



STATE/LOCAL CANDIDATE

To Avail Themselves of The Lowest Unit Charge During a Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:

WSFA - TV Montgomery, AL

Date:

11/13/2017

I, Jeff Scattergood,

being/on behalf of: Jones, Doug, a legally

qualified candidate of the Democratic political

party for the office of: United State Senate

in the Special

election to be held on: 12/12/2017

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

SEE ATTACHED

Date of First Broadcast: 11/14/2017

Date of Last Broadcast: 11/20/2017

Total Charges: \$*****17,930.75 NET



I represent that the payment for the above described broadcast time has been furnished by:

DOUG JONES FOR SENATE COMMITTEE

and you are authorized to announce the time as paid for by such person or entity.

I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

JAMES DOUGLAS TURNER JR, TREASUER

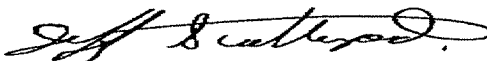
This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

11/13/2017

Date



Signature

To Be Signed By Station Representative

☐ Accepted

☐ Accepted in Part

☐ Rejected

Signature

Printed Name

Title



FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

DOUG JONES FOR SENATE COMMITTEE

I, DOUG JONES FOR SENATE COMMITTEE
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ **does**

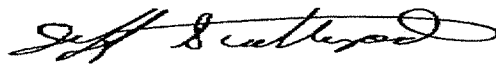
☒ **does not**

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☒ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



signature of candidate or authorized committee

Jeff Scattergood

11/13/2017

printed name

date

